

HUD PROGRAM 223(F)

Eligible properties containing five or more rental units and have been completed or substantially rehabilitated for at least 3 years prior to the date of application for mortgage insurance.

BENEFITS MAXIMUM LOAN IS THE LESSOR OF: 35 year fixed term or up to 75% of the building's remaining economic life 90% LTV of projects with 90% project based rental assistance (lesser of) **HUD APPRAISED** 87% LTV of affordable housing transactions, with rents at least **VALUE OR** Non-recourse loan 10% below market. **ACQUISITION COST** Assumable if approved by HUD and 85% LTV for market rate deals, or tax credit transactions MULTIPLIED BY Lender without a significant rent advantage. • Fully amortizing loan 1.11 or 90% NOI for projects with 90% project based rental assistance **DEBT SERVICE** 1.15 or 87% NOI for affordable housing transactions, with rents at least 10% below market. COVERAGE 1.1765x or 85% NOI for market rate deals, or tax credit transactions without a significant rent advantage. **FHA PER UNIT** Section 207 statutory per unit limits, adjusted by the local Field Office high cost percentage for the locality STATUTORY LIMIT The greater of the cost to refinance or 80% of HUD appraised value **COST TO REFINANCE** If transaction provides cash-out, 50% of the cash out proceeds will be held in escrow and released upon OR CASH-OUT

completion of all identified critical and non-critical repairs

HUD APPLICATION FEES

\$3 per thousand of requested mortgage amount

MORTGAGE INSURANCE PREMIUM

The MIP varies based on transaction type between 0.25% and 0.60%.

TYPICAL PROCESSING STEPS

- Concept meeting with HUD
- Firm Application submitted will include, but not limited to:
 - Final appraisal
 - Property capital needs assessment
 - Phase I environmental site assessment
 - Financials and/or credit information on sponsors and management company
 - Three years of tax returns for the project or borrowing entity

Property financial statement that is reviewed by an independent third-party CPA. The multifamily hub director

may grant a waiver of this requirement for acquisitions

- Past due accounts payable and outstanding liability
- Verified working capital sufficient to meet all closing requirements
- Management documents
- Evidence of site control/last arms length transaction
- Legal documents (organizational docs, title)
- Rent rolls (last 6 months with 85% or above occupancy)

ADDITIONAL REQUIREMENTS

- Project must comply with the specified HUD, state and local standards
- Loans in excess of \$75 million will be subject to additional underwriting criteria.
- Energy Audit and Utility Consumption data

THIRD PARTY COSTS

- Lender collects initial deposit of \$25,000
- Borrower responsible for any additional third party costs