

## **FANNIE MAE**

## REDUCED OCCUPANCY AFFORDABLE REHAB (ROAR) EXECUTION

Fannie Mae Multifamily provides permanent mortgage loan financing for Multifamily Affordable Housing properties in need of renovations, eliminating the need for a construction loan.

		ELIGIBILITY
TERM	5 - 30 years.	Existing, stabilized Multifamily     Affordable Housing properties     undergoing renovations     Borrowers and Lenders with     demonstrated experience     Available for both acquisition and
AMORTIZATION	Up to 35 years.	
INTEREST RATE	Fixed- and variable-rate options. Variable-rate only available for a Credit Enhancement Mortgage Loan for a bond transaction	
MAXIMUM LTV	Up to 90% "as stabilized."	refinance
MINIMUM DSCR	1.15x – 1.20x "as stabilized."	<ul><li>BENEFITS</li><li>Flexible permanent loan solution that</li></ul>
EXECUTION	Cash or Credit Enhancement Mortgage Loan for a bond transaction. Interest only available, structured to match the rehab period.	allows the sponsor to rehabilitate more efficiently  • Eliminates need for a construction loan
LOAN SIZE	\$5,000,000 minimum; no maximum.	or forward commitment
ELIGIBLE PROPERTIES	Stabilized Multifamily Affordable Housing properties undergoing renovations up to \$120,000 per unit.	<ul> <li>Increased leverage opportunities when underwritten to as-improved rents</li> <li>Interest only during rehab period</li> </ul>
ELIGIBLE BORROWERS	Strong borrowers with demonstrated tenant-inplace rehab track reco	ord.
RATE LOCK	30- to 180-day commitments.	
PREPAYMENT AVAILABILITY	Flexible prepayment options available, including yield maintenance and declining prepayment premium.	
REHAB PERIOD	12 – 18 months.	
REHAB PERIOD OCCUPANCY	During the rehabilitation period occupancy may drop from stabilized levels to a minimum of 50%.	
REHAB PERIOD - DSCR	During the rehabilitation period, DSCR may drop from stabilized levels to a minimum of:  1.0x (Interest-only basis)  0.75x (Amortizing basis)	
REHAB ESCROW	Rehab funds escrowed by Lender.	
RE-STABILIZATION	Fully stabilized no later than 18 months after loan origination.	
FANNIE MAE UW FEE	3 bps.	
RECOURSE	Non-recourse execution with standard carve-outs for "bad acts" such as fraud and bankruptcy. Construction Completion and Operating Deficit Guarantees required during the rehab and stabilization period.	