

## FREDDIE MAC TAH EXPRESS

- Eight ARM and fixed-rate options
- Full-term interest-only available
- Up to 1.20x DCR and 80% LTV in Top Markets
- 30-year amortization
- Declining prepayment option

- Lower transaction costs
- Certainty of execution
- Efficiencies include: Single Counsel, Reduced underwriting time, Simpler loan documents

| MAXIMUM LOAN<br>AMOUNT     | \$10 million or less in all markets   | ELIGIBLE TRANSACTIONS Uncapped multifamily stabilized properties  |  |
|----------------------------|---|---|--|
| LOAN PURPOSE               | Acquisition or Refinance  | with one or more of the following affordable characteristics:   |  |
| LOAN TERMS                 | 5-,7-, 10-, or 15-year fixed-rate loan<br>5-,7-, or 10-year floating-rate loan  | <ul> <li>LIHTC properties in at least year 11 of<br/>their compliance period</li> <li>Long-term HAP Contracts</li> </ul>  |  |
| AMORTIZATION               | 30 years  | <ul> <li>Regulatory Agreements that imposes<br/>rent/income restrictions</li> </ul>   |  |
| INTEREST-ONLY              | Partial-term interest-only; full-term interest-only may be available  | <ul><li>Tax Abatements</li><li>Section 8 Vouchers</li></ul>   |  |
| PREPAYMENT TYPES           | Fixed-Rate Loans  Defeasance  Declining Schedule  | Properties located in Small and Very Small Markets may have additional requirements  ELIGIBLE BORROWERS  The following borrower structures are permitted on loans under \$6 million:  Single Asset Entity (SAE) |  |
|                            | <ul> <li>Yield Maintenance</li> <li>Floating-Rate Loans</li> <li>1-year Lockout followed by 1%</li> <li>Declining Schedule</li> </ul>   |   |  |
|                            | Declining Schedule based on loan term: 5 year - (5%, 4%, 3%, 2%, 1%) 7 year - (5%, 5%, 4%, 4%, 3%, 2%, 1%) 10 year - (5%, 5%, 4%, 4%, 3%, 3%, 2%, 2%, 1%, 1%) 15 year - (5%,5%,5%,4%,4%,4%,3%,3%,3%,2%,2%,2%,1%,1%,1%)  | <ul> <li>Special Purpose Entity (SPE)</li> <li>Irrevocable Trust</li> <li>The following Borrower structures are permitted on loans exceeding \$6 million:</li> <li>SPE</li> </ul>                               |  |
| SUBORDINATE DEBT           | Permitted subject to non-negotiated Freddie Mac subordination agreement. Acceptable subordinate lenders limited to governmental entities, CDFIs and nonprofits.   | - SAE with additional restrictions as set out in the loan documents   |  |
| NET WORTH AND<br>LIQUIDITY | Net Worth: Equal to loan amount<br>Liquidity: Equal to 9 months of principal and interest   |   |  |
| RECOURSE                   | Non-recourse with standard carve-out provisions required  |   |  |
| INELIGIBLE<br>PROPERTIES   | <ul> <li>Seniors housing (AL, IL, ALC, SN) with resident services</li> <li>Student housing (greater than 50% concentration)</li> <li>Military housing (greater than 50% concentration)</li> <li>LIHTC properties with LURAs in compliance years 1 through 11</li> <li>Historic Tax Credit (HTC) properties with a master lease structure</li> <li>Tax-exempt financing</li> <li>Rehabilitation financing</li> </ul> |   |  |



## FREDDIE MAC TAH EXPRESS, CONT'D.

#### **OCCUPANCY**

Property must be stabilized at:

- A. 90% physical occupancy for the trailing 3-month average prior to Underwriting, **OR**;
- B. 85% physical occupancy for the trailing 3-month average prior to Underwriting if the subject property has any of the following characteristics:
  - i. Property is recently built or renovated in a Top Market
  - ii. Property is <30 units
  - iii. Acquisition with all of the following:
    - Sophisticated acquiring sponsorship and management relative to current ownership
    - Appraised occupancy and/or rents materially higher than subject's current operations
    - Subject property has not experienced volatile historical occupancy swings
    - No history of serious crime at the subject property

# REPLACEMENT RESERVES

Underwritten replacement reserves will be determined based on a rating established in the streamlined PNA. The rating will estimate the level of improvements needed over the life of the loan. The rating scale will be similar to below:

| PROPERTY CONDITION RATING (PER FORM 1104) | reserve amount (per unit per month) |  |
|---|-------------------------------------|--|
| Above Average                             | \$250                               |  |
| Average                                   | \$300                               |  |
| Below Average                             | \$350                               |  |

### **ESCROWS**

- Real Estate tax escrow deferred for deal with an LTV ratio of 65% or less
- Insurance escrow deferred
- Replacement reserve escrow deferred for above average rated properties

# FIXED- AND FLOATING-RATE AMORTIZING DCRS AND LTV RATIOS

LTV and DCR requirements vary based on the market tier in which the property resides: Top Market, Standard Market, Small Market, or Very Small Market. To determine market tier, please consult the SBL Market Tiering list.

|                    | MAXIMUM AMORTIZING DCR | MAXIMUM LTV |
|--------------------|------------------------|-------------|
| Top Market         | 1.20x*                 | 80%         |
| Standard Market    | 1.25x                  | 80%         |
| Small Markets      | 1.30x                  | 75%         |
| Very Small Markets | 1.35x                  | 70%         |

<sup>\*</sup>additional criteria apply

| FULL-TERM INTEREST-ONLY (IO) |                          | ADD TO BASELINE | MAXIMUM LTV |
|------------------------------|--------------------------|-----------------|-------------|
| ADJUSTMENTS                  | Top and Standard Markets | 0.15x           | 70%         |
|                              | Small Markets            | 0.15x           | 65%         |
|                              | Very Small Markets       | 0.15x           | 60%         |

**APPLICATION FEE** 

Greater of \$3,000 or 0.10% of the loan amount